

# Recruiter Associate Program



Are you looking to kick off your recruiting career in the fields of Technology or Healthcare with one of the most prominent staffing organizations in the country?

The Judge Recruiter Associate program was developed to provide individuals new to the field of recruiting with the technology, training, resources, and mentoring they need to succeed. Through the program, you will gain experience as a recruiter and develop skills including relationship building, networking, and negotiating. You will also gain an understanding of the technology and/or healthcare terminology needed to represent Judge's services. Upon successfully completing the program, a Recruiter Associate is promoted to a Recruiter and from there has multiple career paths open to them, including Recruiting Manager, Delivery Manager, or Sales.

## What to expect as you start your career at Judge as a Recruiter Associate. In this role, you will:



Learn how to source and screen top talent using industry leading recruiting tools and social media



Learn how to conduct personal interviews via phone, video, and in-person meetings to qualify candidates



Build relationships with top candidates and establish a pipeline of qualified resources



Learn how to negotiate pay rates and annual salaries

The Recruiter Associate program was built on over 50 years of staffing experience. As part of our 13 week training program, you will be given clear instruction on what it takes to become a high-performing Recruiter at a leading IT & Healthcare staffing firm. Your on-the-job training includes clearly defined metrics, access to cutting edge recruiting technology, and guidance from high-performing, tenured recruiters.

# **RECRUITER ASSOCIATE REQUIREMENTS:**



Bachelor's degree or equivalent work experience



Key Traits: energetic, competitive, confident, persistent, organized, commission-oriented, and strong desire to succeed



Some outside sales or telemarketing experience preferred

#### WHAT JUDGE WILL PROVIDE YOU:

- Industry leading recruiting training program
- The opportunity to join one of the fastest growing and highly regarded staffing firms in the industry
- Over 5,000 consultants across the nation with whom you will have an opportunity to collaborate
- Fast paced, performance-based organization that publicly and financially rewards its employees for achieving a high level of success

- The ability to recruit on a regional/national basis
- Superior technology and state of the art Applicant Tracking System
- Hands-on executive management team dedicated to the overall success of the organization and its employees
- Opportunity for growth into an advanced recruiting or entry level sales role

## **OTHER BENEFITS:**



Cell phone reimbursement



"Flex" hours program for top performers



Opportunity to earn promotional trips and other monthly/quarterly/annual promotions



Discretionary bonuses twice per year based on key performance metrics



Health, dental, and vision insurance



401K Retirement Plan



Tuition reimbursement

### **ABOUT THE JUDGE GROUP:**

The Judge Group, celebrating over 50 years of service, is a leading professional services firm specializing in technology, learning, and talent solutions. Our services are successfully delivered through a network of more than 30 offices in the United States, Canada, and India. The Judge Group serves more than 50 of the Fortune 100 Companies and is responsible for over 9,000 professionals on assignment annually across a wide range of industries. Judge has been recognized as *Best of Staffing* for talent and client satisfaction and is one of the largest IT and Allied Healthcare staffing firms in the United States.

If you would like to learn more about The Judge Group visit www.judge.com or email careers@judge.com.